# Criteria Guide for Impact and Likelihood

# Appendix 3

### Criteria Guide for Impact Levels

riteria Guide for Impact Levels Risk			Opportunity
Negative Impact	Description	Positive Impact	Description
4 Critical	<ul> <li>Inability to deliver a number of strategic objectives or a priority.</li> <li>Major loss of service, including several important service areas</li> <li>Major reputation damage - adverse central government response, involving threat of / removal of delegated powers or adverse and persistent national media coverage</li> <li>Loss of Life</li> <li>Major personal privacy infringement - All personal details compromised / revealed</li> <li>Huge financial loss/cost - &gt;£1M in a year. Up to 75% of budget.</li> <li>Major disruption to project / huge impact on ability to achieve project objectives.</li> </ul>	4 Exceptional	<ul> <li>Exceptional improvement to service(s) (e.g. quality, level, speed, cost, etc) and/or delivery of strategic objectives/priorities</li> <li>National award or recognition/elevated status by national government</li> <li>Positive national press/media coverage</li> <li>Major improvement to the health, welfare &amp; safety of stakeholders</li> <li>Income/savings of &gt;£500K in a year or exceptional saving of resource (e.g. time and labour)</li> </ul>
3 Substantial	<ul> <li>Inability to deliver an organisational priority or strategic objective.</li> <li>Major disruption to important service or a number of service areas.</li> <li>Significant reputation damage - adverse publicity in professional/municipal press or adverse local publicity of a major and persistent nature.</li> <li>Major injury.</li> <li>Many individual personal details compromised / revealed</li> <li>Major financial loss/cost - &gt;£500K - &lt;£1M in a year. Up to 50% of budget</li> <li>Significant disruption to project / significant impact on ability to achieve the project's objectives.</li> </ul>	3 Major	<ul> <li>Major improvement to service(s) (e.g. quality, level, speed, cost, etc) and/or delivery of strategic objective/priority.</li> <li>Regional recognition for initiative, partnership or arrangement.</li> <li>Positive publicity in professional/municipal press or sustained positive local publicity.</li> <li>Significant improvement to the health, welfare &amp; safety of stakeholders</li> <li>Income and/or savings of &gt;£250K - &lt;£500K in a year or major savings of resource (e.g. time and labour).</li> </ul>
2 Marginal	<ul> <li>Significant disruption to important service or major disruption to non crucial service.</li> <li>Moderate reputation damage - adverse local publicity / local public awareness</li> <li>Serious injury</li> <li>Some individual personal details compromised / revealed</li> <li>High financial loss/cost – &gt;£100K - &lt;£500K in a year. Up to 25% of budget</li> <li>Moderate disruption to project / moderate impact on ability to achieve the project's objectives.</li> </ul>	2 Moderate	<ul> <li>Moderate improvement to service(s) (e.g. quality, level, speed, cost, etc) and/or delivery of strategic objective/priority.</li> <li>Borough or County wide recognition for initiative, partnership or arrangement.</li> <li>Positive local publicity / local public awareness</li> <li>Moderate improvement to the health, welfare &amp; safety of stakeholders.</li> <li>Income and/or savings of &gt;£100K - &lt;£250K in a year or moderate savings of resource (e.g. time and labour).</li> </ul>
1 Negligible	<ul> <li>Brief disruption to important service or significant disruption to non crucial service.</li> <li>Minimal reputation damage - no external publicity and contained within Council</li> <li>Minor injury or discomfort.</li> <li>Isolated individual personal detail compromised/ revealed</li> <li>Low or medium financial loss/cost &lt;£100K in a year. Up to 10% of budget</li> <li>Minor disruption to project / minor impact on ability to achieve the project's objectives.</li> </ul>	1 Minor	<ul> <li>Minor improvement to service(s) (e.g. quality, level, speed, cost, etc) and/or delivery of strategic objective/priority.</li> <li>Local level recognition for initiative, partnership or arrangement.</li> <li>Minor positive local publicity</li> <li>Minor improvement to the health, welfare &amp; safety of stakeholders.</li> <li>Income and/or savings of &lt;£100K in a year or minor saving of resource (e.g. time and labour)</li> </ul>

### Criteria Guide for Likelihood Levels

Risk		Opportunity	
Likelihood	Description	Likelihood	Description
4 Very Likely	<ul> <li>More than 75% chance of occurrence</li> <li>Will probably occur at some time or in most circumstances.</li> <li>Circumstances frequently encountered - daily, weekly, monthly and quarterly.</li> </ul>	4 Very Likely	<ul> <li>More than 75% chance of happening.</li> <li>A clear opportunity already apparent, which can easily be achieved with a bit of further work or management.</li> <li>Achievable in under 1 year (12 months)</li> </ul>
3 Likely	<ul> <li>Between 40% and 75% chance of occurrence.</li> <li>Fairly likely to occur at some time or in some circumstances.</li> <li>Circumstances occasionally encountered - occurs once every 1 to 2 years.</li> </ul>	3 Likely	<ul> <li>Between 40% and 75% chance of happening.</li> <li>An opportunity that has been identified and/or explored and may be achievable but will require some further work or management.</li> <li>Achievable between 1 to 2 years</li> </ul>
2 Unlikely	<ul> <li>Between 10% and 40% chance of occurrence.</li> <li>Fairly unlikely to occur, but could occur at some time.</li> <li>Occurs once every 2 to 3 years</li> </ul>	2 Unlikely	<ul> <li>Between 10% and 40% chance of happening</li> <li>Opportunity that is fairly unlikely to happen that will need full investigation and require considerable work or management.</li> <li>Achievable between 2 to 3 years</li> </ul>
1 Very Unlikely	<ul> <li>Less than 10% chance of occurrence.</li> <li>May occur only in exceptional circumstances.</li> <li>Has never or very rarely happened before.</li> </ul>	1 Very Unlikely	<ul> <li>Less than 10% chance of happening.</li> <li>Opportunity that is very unlikely to happen that will need full investigation and require considerable work or management.</li> <li>Achievable in more than 3 years</li> </ul>

#### Risk/Opportunity Matrix & Priority Table

